

# Tipu Ngapo

FRANKLINCOVEY ANZ CONSULTANT



## Client Portfolio

- Air New Zealand
- AmBank
- AMP Financial
- ANZ Bank
- Bayleys Real Estate
- BMW
- Datacom
- eRoad
- Fulton Hogan
- Fletcher Construction
- Gallagher
- Go Rentals
- Haydn + Rollett
- IBM
- IRD
- Kimberly-Clark
- KPMG
- Mana Services
- McGrathNicol
- Mercury Energy
- Microsoft
- Mondelez (Cadbury)
- Qantas
- Rexel (Ideal Electrical)
- Saatchi & Saatchi
- St. John
- Samsung
- Shell
- SkyCity
- Sky TV
- Todd Corporation
- TVNZ
- UBT
- Vodafone
- Westpac
- Zoetis

**“Refreshingly informal, without compromising quality or the end result.”**

Tipu is a dedicated, lively and personable facilitator/trainer/coach with a proven track record working with hundreds of professionals, from graduates through to senior management. He has over 22 years' experience working in a multitude of countries, cultures and diverse business environments in the areas of leadership, selling and strategic account management. He also works in resilience, conflict, change management, communication, presenting effectively, influencing and building high performance teams. Ranging from front line managers in a Māori trust, to creative consultants at a world-renowned global advertising agency. And from technical IT consultants to senior law associates, Tipu regularly receives outstanding feedback from clients.

He has worked in diverse industries ranging from manufacturing, retail, banking and finance, government, insurance and advertising, to logistics and professional services. He is confident in both online and face to face environments.

You can expect to be challenged, motivated and encouraged to think differently after working with Tipu.

### Testimonials:

“Tipu has been a long time partner of Vodafone to help us in our continuous drive for excellence in B2B sales capability and leadership development. From the very first day, he made himself an integral part of our team and his delivery standard has never been short of outstanding. His ability to keep engaged with our business and people over the past 7 years means he can come in at any given time and always deliver to our needs. Tipu has created a legacy of top quality work, ensuring he will always be highly appreciated and respected at Vodafone.”

- Greg Holder, Strategic Capability Manager, Vodafone NZ

“Tipu challenges the team and gets them out of their comfort zone. He really gets the best out of people, which is incredibly rewarding both in an individual and business context. Tipu is exceptional and has helped create monumental positive change in our business.”

- Regan Dixon, Managing Director Upper South Island, Rexel/Ideal Electrical